

## OFFICE OF PERSONNEL MANAGEMENT

### OVERALL GRADE

 YELLOW	<ul style="list-style-type: none"> <li>• OPM achieved 25.13% exceeding its small business goal of 19.90% and the 23% Government-wide goal</li> <li>• OPM also exceeded its SDB which was above the 5% Government-wide goal</li> <li>• Although OPM did not meet its HUBZone and SDVOSB goals, it did make progress in all socio-economic categories</li> </ul>
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### SMALL BUSINESS GRADE

	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	PROGRESS?
 GREEN	19.90%	28.94% (\$157,048,194)	25.13% (\$352,452,255)	N/A

### SOCIO-ECONOMIC GRADES

	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	PROGRESS?
SDB   GREEN	5.60%	7.13% (\$38,711,671)	7.44% (\$104,265,371)	N/A
WOSB   RED	10.38%	8.87% (\$48,145,268)	5.67% (\$79,529,153)	YES
HUBZONE   RED	3%	1.07% (\$5,785,671)	1.86% (\$26,075,309)	YES
SDVOSB   RED	3%	0.20% (\$1,074,466)	0.44% (\$6,199,295)	YES

### CRITERIA

 GREEN	THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND <b>MAKE PROGRESS IN THE REMAINING GOALS.</b>
 YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND <b>MAKE PROGRESS IN REMAINING GOALS</b>
 RED	DOES NOT MEET THE ABOVE (YELLOW) STANDARDS

**PROGRESS DEFINED:** SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).