

State SCORECARD	FY2007 GOALS/ACHIEVEMENTS			FY 2007 PROGRESS		FY2008 PLAN	COMMENTS FOR AGENCY																		
<p>Initiative</p> <p>SMALL BUSINESS PROCUREMENT</p> <p>Agency Lead:</p> <p>Greg Mayberry State OSDBU</p>	 Red	<table border="1" data-bbox="521 212 916 444"> <thead> <tr> <th></th> <th>Goal</th> <th>Achieved</th> </tr> </thead> <tbody> <tr> <td>SB</td> <td>36%</td> <td>42.04%</td> </tr> <tr> <td>SDB</td> <td>10%</td> <td>16.27%</td> </tr> <tr> <td>WOSB</td> <td>5%</td> <td>5.12%</td> </tr> <tr> <td>HUBZone</td> <td>3%</td> <td>2.48%</td> </tr> <tr> <td>SDVOSB</td> <td>3%</td> <td>2.32%</td> </tr> </tbody> </table> <p>GREEN STANDARDS</p> <p>___The agency must meet 100% of its small business goal, 100% of its 3 socio-economic goals, and make progress in the remaining goal.</p> <p>YELLOW STANDARDS</p> <p>__The agency must meet 90-99% of its small business goal, at least 1 or more socio-economic goals and make progress in the remaining goals.</p> <p>RED STANDARDS</p> <p>_X_The Agency did not meet the REQUIREMENTS for the Yellow standard.</p>		Goal	Achieved	SB	36%	42.04%	SDB	10%	16.27%	WOSB	5%	5.12%	HUBZone	3%	2.48%	SDVOSB	3%	2.32%	 Yellow	<p>GREEN</p> <p>___ The Agency must meet all progress standards and show progress in attainment of goals.</p> <p>YELLOW</p> <p>_X_ The Agency can miss no more than 2 progress standards</p> <ol style="list-style-type: none"> 1. _X_ Meets the small business goals, at least 2 additional socio-economic goals, and improves in at least one of the unmet goals. Credit can also be given for meeting 4 goals, regardless of which ones they are. 2. _X_ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses. 3. _X_ Has demonstrated top-level Agency commitment to small business contracting. 4. _X_ Has a comprehensive small business program that includes written polices and procedures focused on improving the competitive environment and increasing small business participation in the procurement process. 5. _X_ Has small business goal achievement as a rating element for acquisition personnel. 6. _X_ Works cooperatively with SBA on outreach and targeting initiatives. 7. _X_ Meets deadlines for all required strategic plans and annual reports due to SBA. 8. _X_ Has a process to ensure small business data is accurately reported in FPDS-NG. 9. _X_ Enforces small business subcontracting plans and meets subcontracting goals. 	Acceptable	<p><u>Actions taken:</u></p> <p>_X_ Meets all Plan Requirements:</p> <ol style="list-style-type: none"> 1. <u>X</u> Implemented strategic plan to increase the value of competitively awarded contracts to small businesses during the period. 2. <u>X</u> Demonstrated top-level Agency commitment to small business contracting during the period. 3. <u>X</u> Planned significant events to increase small business participation in the procurement process during the period. 4. <u>X</u> Demonstrates that small business data is accurately reported in FPDS-NG during the period. 5. <u>X</u> Demonstrates that policies and procedures are in to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period. 6. <u>X</u> Demonstrated no unjustified bundling has taken place during the period. 7. <u>X</u> Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period. 8. ___ Planned to collaborate on formulation of small business procurement policy initiatives during the period. 9. ___ Agency submits all strategic plans and reports that become due to SBA during the reporting period. 	<p>State did not make progress on its SDVOSB goal.</p> <p style="text-align: center;"><u>BEST PRACTICES</u></p> <p>The Department of State scheduled significant events for 2008 include trade shows and match-making events for 8a, HUBZone, Veteran-Owned and Women-Owned small businesses.</p>
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