



# THE LENDER'S ADVANTAGE

December 19, 2008

## Tennessee District News for Lenders

### Tennessee District Office

50 Vantage Way  
Suite 201  
Nashville, TN 37228  
615/736-5881  
615/736-7232 Fax  
[www.sba.gov/tn](http://www.sba.gov/tn)

Clint Smith  
District Director

### Memphis AWS

555 Beale Street  
Memphis, TN 38103  
901/526-9300  
901/544-3201 Fax  
[www.sba.gov/tn](http://www.sba.gov/tn)

Saundra Jackson  
Area Manager

All SBA programs and services are provided on a nondiscriminatory basis.

### Tennessee Lender Relations Specialists:

Lisa Denson  
West Tennessee  
615/736-2991  
[lisa.denson@sba.gov](mailto:lisa.denson@sba.gov)

Anna Maria Lloyd  
East Tennessee  
615/736-7427  
[anna.lloyd@sba.gov](mailto:anna.lloyd@sba.gov)

Clint Smith  
NE Tennessee  
615/736-5039  
[clint.smith@sba.gov](mailto:clint.smith@sba.gov)

Office Mailbox  
General Inquiries  
[tn@sba.gov](mailto:tn@sba.gov)

Lending News:  
[www.sba.gov/banking](http://www.sba.gov/banking)

## FY 2008 Lender Awards

Lender of the Year	Superior Financial Group	(Volume)
Lender of the Year	CIT Small Business Lending Corp	(Dollar)
504/First Mortgage Lender of the Year	First Federal Saving Bank	(Volume)
CDC of the Year	Mid-Cumberland Dev. Corp	(Dollar/Volume)
Community Bank of the Year	American Security Bank	(Dollars)
Community Bank of the Year	Commercial Bank	(Volume)
MicroLender of the Year	Southeast Community Capital	(Volume)
PLP Community Bank of the Year	Community South	(Dollar/Volume)
PLP Lender of the Year	CIT Small Business Lending Corp	(Dollar/Volume)
Patriot Express/New Markets Lender of the Year	Superior Financial Group	(Volume)
SBA Express Lender of the Year	US Bank	(Volume)
Tennessee Rural Bank Participant	First State Bank	(Volume)

We would like to say a big THANK YOU to all of our lending partners.

Custom Training Events:				
12/15/08	9 AM	Rural Lender Advantage/ SBA Express/ Patriot Express/ 504	Reliant Bank Brentwood, TN	Lisa Denson Tom McAuley
OPEN TO ALL LENDERS:				
1/26/09	11 AM *Lunch Provided	Rural Lender Advantage/ SBA Express/ Patriot Express/ 504	Crossville Housing Authority 67 Irwin Avenue Crossville, TN	Maria Lloyd *Georgia Certified Development Corp.
2/6/09	11 AM *Lunch Provided	Rural Lender Advantage/ SBA Express/ Patriot Express/ 504	Location to be determined. Knoxville, TN	Maria Lloyd *Georgia Certified Development Corp.
*Lunch & Learn training. Lunch is being provided by GACDC. Reservations are required in advance. Please contact Maria Lloyd to make reservation at 615/736-7427.				
**If your institution is interested in training for your commercial loan officers, please contact Lisa or Maria today to schedule an event!				

### Updated Internal Revenue Service (IRS) Contact Information and 4506-T

Lenders are also reminded that all SBA 7(a) and 504 related requests for IRS tax transcripts must be submitted to IRS Service Centers using the new IRS Form 4506-T. A copy of Form 4506-T is available on the SBA Banking site (<http://www.sba.gov/banking/>). Please note that SBA's logo must be included at the top of the form to ensure SBA related requests are expedited and to ensure there will be no charge for the transcripts.

<b>IRS Service Campus for TN:</b> Ogden	P.O. Box 9941 Stop 6734 Ogden UT 84409	Ben Johanson – Manager Violet Henrie - Lead	801-620-6001 816-620-7873	801-620-6922
--	--	--	------------------------------	--------------

Remember to check our website for latest rankings and lending reports:  
<http://www.sba.gov/tn> and click on Financing.